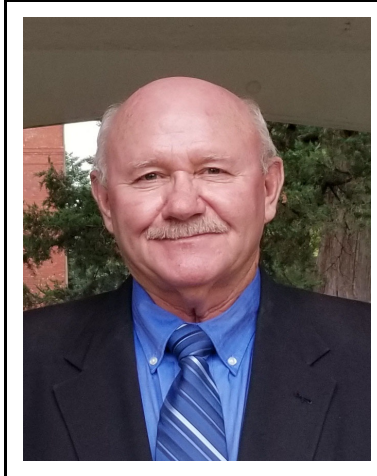


The Council's office houses a permanent display of Cooperative Hall of Fame inductees. Below is a replica of Ed's plaque.



## ED FOSTER

Inducted November 14, 2018

Ed Foster grew up near Ericson, Nebraska and after graduating from Kearney State college moved to Gothenburg and began his career at Farmland Service Coop in Gothenburg in 1971. He started at the service station and moved quickly to become Assistant Office Manager then Office Manager in 1977. After a short stint as Controller, Ed was named General Manager of the cooperative in 1985. Ed continued in this role for 28 years until his retirement in 2013.

During his tenure the cooperative merged to create All Points Cooperative, made several acquisitions, built a 150 car shuttle train loading system, a 100 ton train car dry fertilizer storage station, added 3 million bushels of grain storage, and improved grain receiving capabilities. This was all done through Ed's thoughtful analysis to realign how products and services were offered to better fit patrons' needs. Under Ed's leadership sales and operating revenue increased from \$42 million when Ed began at Farmland Service to \$264 million when he retired from All Points.

In addition to his leadership and vision at work, Ed also served on many local, state, and national boards during his career. These included service on the boards of United Benefits Group/Co-op Retirement Plan for 12 years; Farmland Industries PAC; CHS Round Table Advisory Board; Servi-Tech Board; NIK Board; and the Nebraska Cooperative Council Board and its Legislative, PAC and Hall of Fame committees.